

Contact

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andresmithson (LinkedIn)

andresmithson.com (Personal)

Top Skills

Leadership

Project Engineering

Stakeholder Engagement

Languages

English

André Smithson, MBA

Project Engineering + Stakeholder Management + Driving the technical process engineering to ensure safe and efficient production outcomes for customers.

New York City Metropolitan Area

Summary

Adaptability is one of the qualities my customers anticipate to achieve their goal in any robust environment - enabling me to transform underperforming businesses into top national performers in quality assurance and production.

As the former New York Vice-Chair of the National Society of Black Engineers and the American Institute of Chemical Engineers, the nation's largest STEM organizations, I spearheaded the public awareness of engineering for minority professionals. Today, I am working with stakeholders at all levels to manage engineering and technical projects to expertly drive business success around the globe. My value proposition has delivered these outcomes and more.

Oversaw local and regional product sales and services; guided designing processes with engineers to enforce customer product quality and performance specifications.

Developed new clearcoat products to resolve customer clearcoat sags and drips issues

Directed STEM program workshop for stakeholders - GE Transportation, McDonald's, BP.

Advised Mercedes Benz United States International automotive team on Color Blocking best practices, total savings of 160K.

I have successfully connected my passion for performance management with business value to achieve excellent client outcomes and more than seven years of engineering, chemical production, and leadership and management background that spans large corporations, including GE, ConEdison, and Accenture.

Serving my company's innovation needs, I enjoy driving the technical process engineering to ensure safe and efficient production outcomes for my customers. My commitment to continuous

improvement and operational excellence provides the opportunity to set and deliver long-term company goals.

Experience

BASF

5 years

Field Technical Service Analyst II

2017 - Present (3 years)

Vance, Alabama

Sales Development Program Associate

2015 - 2017 (2 years)

Southfield, MI

National Society of Black Engineers

2 years

Site Director, Personnel Management

2014 - 2015 (1 year)

Vice President of External Affairs

2013 - 2015 (2 years)

American Institute of Chemical Engineers-CCNY

Vice President

2013 - 2014 (1 year)

Education

University of Alabama, Manderson Graduate School of Business

Master of Business Administration - MBA, Finance · (2020)

The City College of New York

Bachelor of Engineering (B.E.), Chemical Engineering, Minor in
Economics · (2015)

Queensborough Community College

Associate in Science, Engineering Science · (2011)