

Full Circle Impact

About the Founder

As a nonprofit leader, I am deeply committed to building a strong philanthropic sector. With over 30 years of executive leadership and development experience, I have successfully designed and executed multi-million dollar fundraising campaigns for a wide spectrum of local, national, and global social ventures. As a team leader, consultant, and coach, I have had the privilege of guiding people and organizations through periods of tremendous opportunity, daunting challenges, accelerated growth, and inevitable change.

Full Circle Impact provides an opportunity for me to come full circle in my own career by empowering others to harness the magic and power of philanthropy to achieve impact in their own communities.

- Eileen E. Joseph
Founder and CEO



**Take your
fundraising
profession to
the next level....**



Full Circle Impact

AFFECTING CHANGE
THROUGH THE POWER
OF COACHING

Contact Us



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Our Services



Fundraiser Coaching

Designed to advance development and leadership learning, these one-on-one contextualized sessions strengthen overall fundraising performance while fostering confident leadership in professionals at all career stages.



Fundraising Accelerator

A small (6-8) group coaching series targeting key fundraising topics, these workshops are ideal for professionals (within or across organizations) who are seeking ways to deepen their knowledge, troubleshoot challenges, and integrate the most relevant best practices in the philanthropic sector.



Fundraiser Onboarding

In partnership with hiring managers, Full Circle Impact supports the training and onboarding experience for those who are new to their fundraising roles and helps to identify the conditions required for fundraisers to flourish (and stay).

**Ask Me About
Meet the Moment Coaching:**
3 hyper-targeted 1:1 sessions
2 hours of pre-work

What to Expect

3-6 months of individual bi-weekly sessions, with optional monthly sessions to follow, that will assess your fundraising assets and needs while deepening your understanding about the fundraising profession and the unique role you play in advancing your organization's priorities.

Guided group discussions and individual coaching where participants (across or within organizations) will join a cohort of peers with similar puzzles of practice over 3-6 months. This is an unique opportunity to learn from other professionals who will push and encourage your advancement. Fundraiser coaching is highly recommended as you begin to implement your evolved strategies. Two tiers of service are available in support of that goal.

A 2-4 month collaborative process that will help hiring managers produce relevant onboarding plans and provide guided, weekly learning experiences for newly hired fundraisers at all levels.

Why Choose Us



Coaching services designed to fit your needs and your budget



Conversations that will help you uncover your blind spots while enhancing your ability to navigate the road ahead



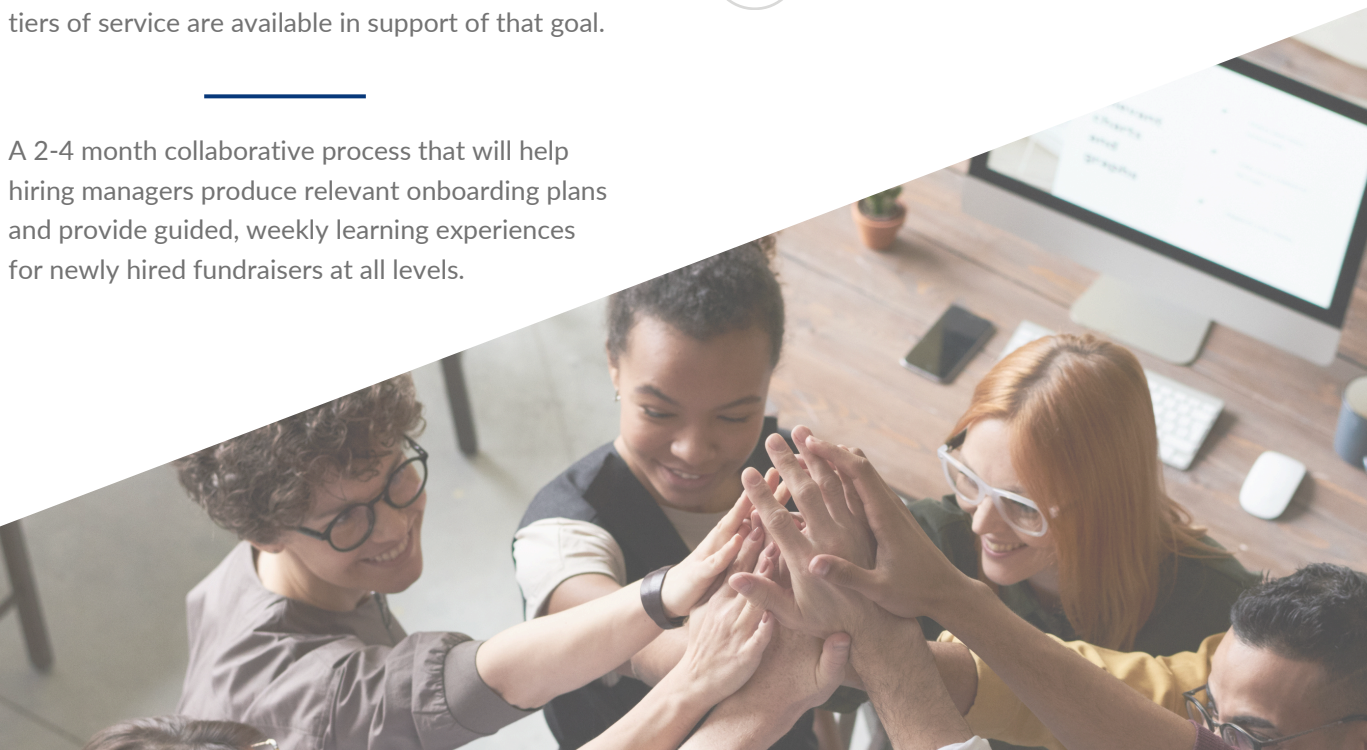
A customized experience that will help you walk away with an executable plan and the confidence to lead



Over 35 years of collective non-profit experiences to inform our work



A deep dive into the art, science, and psychology of fundraising



2025 Fee Structure

Fundraiser Coaching:

Deliverables

Up to 5 hours/month of individual support:

- Goal assessment
- Learning plan
- Bi-weekly 60-minute online sessions
- Online feedback
- Quarterly learning assessment

Subscription Rates

- 3 Months: \$750/Month
- 6 Months: \$625/Month
- 1 Year: \$500/Month

Fundraising Accelerator:

Deliverables

Option 1: Up to 10 hours of group learning and individual support that includes:

- Two 90-minute guided group discussions
- Two 60-minute individual coaching sessions

Option 2: Up to 20 hours of group learning and individual support that includes all of the above plus four additional one-on-one coaching sessions and online feedback

Participant Rate

Option 1: \$500/Per Participant (6 person min.)

Option 2: \$1000/Per Participant (6 person min.)

Fundraiser Onboarding:

Project plan and rate based on organizational goals and scope

Popular Accelerator Events



Case for Support:

What is your organization's story and why does it matter?



Donor Prospecting & Acquisition:

What are you doing to build your network and attract new donors?



Portfolio (Moves) Management:

What are you doing to move your pipeline through the donor cycle?



Donor Strategy/Winning Proposals:

What is your greatest challenge in earning the greatest amount of support?



Portfolio Diversification:

What are you doing to reduce reliance on a handful of large donors?



Stewardship:

What are you doing to take care of your greatest asset?

What is your puzzle of practice? Reach out for more information on how to design a targeted accelerator program for your organization.

What Others Are Saying

From an Executive Director new to fundraising:

"Thank you for all your support and coaching/ pushes! I am really walking away thinking about how to inspire as I share our priorities and strategies with various stakeholders."

From a lead fundraiser seeking to evolve his craft:

"THANK YOU! Our fundraising turnaround of the past couple of years would NOT have happened without you!"

From an Executive Director new to fundraising:

"Thank you so much Eileen, I would not be where I am today if it weren't for your coaching. I appreciate you!"

From an organizational leader seeking ways to lead an experienced team:

"Eileen was able to quickly understand my context and how to best support my development team who had 25 years of experience."

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