

OLLIE SIKES

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620 Vincent Park, Redondo Beach, CA90277

Aspiring to leverage my diverse background in real estate, culinary arts, and nonprofit leadership, my goal is to bring a unique blend of strategic vision and operational excellence to the role of Regional Director of Operations. With a proven track record in managing complex operations and fostering client relationships, I aim to contribute to the success of the team by driving financial performance, enhancing dining experiences, and implementing region-specific policies. My passion for culinary excellence, coupled with a hands-on approach and commitment to client satisfaction, aligns seamlessly. I am eager to lead a dynamic team, ensuring operational success and fostering a culture of innovation and exceptional service.

KEY COMPETENCIES

P&L management thru over 300+ mill in real estate transactions

B&I experience thru operating Olive and Pearl a boutique catering company

Successfully managing core accounts for profitability and future growth

Strong collaboration skills with existing partners and business associates

PROFESSIONAL EXPERIENCE

CHIEF OPERATING OFFICER

MAY 2016-PRESENT

Tower-60 Real Estate Group

Serving as Tower-60's Chief Operating Officer, I am committed to orchestrating excellence for our valued clients. My diverse journey in real estate, client relations, nonprofit leadership, and over two decades in culinary excellence has cultivated a unique blend of creativity and unwavering dedication. Guiding our team with accountability, thoroughness, and keen insight, I uphold the highest standards of service. Beyond corporate roles, I proudly administer the Tower60 Foundation, amplifying our community impact.

- Skillfully orchestrate day-to-day operations at Tower-60 Brokerage, ensuring the highest level of service and professionalism for valued clients.
- Lead the management of the Tower60.com real estate website, optimizing online visibility and property exposure.
- Generate and execute Residential and Commercial Listing Agreements, Purchase Agreements, and addendums with meticulous attention to detail, supported by comprehensive documentation and disclosures.
- Drive advertising campaigns by creating and distributing compelling print ads, social media content, and targeted email blasts for effective marketing.
- Play a pivotal role in onboarding and training new agents, nurturing a high-performing team and promoting excellence.
- Cultivate and maintain strong client relations, promptly addressing and resolving concerns to ensure maximum client satisfaction.

CHIEF OPERATING OFFICER

OCT 2019 - PRESENT

Tower-60 Foundation

As Executive Director at the Tower-60 Foundation, I passionately manage web content, apparel design, marketing strategies, and event planning. My dedication is rooted in giving back to the community, ensuring financial stability, and upholding a culture of gratitude for our valued contributors.

- Diligently managed the Tower-60 Foundation website, maintaining its currency and providing vital information.
- Spearheaded the design and procurement of nonprofit apparel, prioritizing quality and timely delivery.
- Devised and executed comprehensive marketing strategies to drive apparel sales, ensuring the foundation's financial stability.
- Efficiently handled the packaging and shipping of apparel orders, optimizing the customer experience.
- Played a pivotal role in planning and executing successful nonprofit events, fostering community engagement and support.
- Meticulously oversaw all donations, guaranteeing proper handling and acknowledgments to our valued contributors.
- Managed apparel inventory with a focus on pricing and clothing tag compliance, enhancing operational efficiency.

OWNER OPERATOR

MARCH 2002-PRESENT

Olive & Pearl

As a seasoned professional with a passion for culinary excellence and a proven track record of profitability in the corporate dining sector, my journey in the culinary world has spanned over two decades. This rich tapestry of experiences includes roles as a personal chef, managing an Alaskan fishing lodge, and catering to the culinary needs of The Hollywood Hills.

- Crafted personalized and delectable culinary experiences for diverse clients, curating menus tailored to their preferences.
- Managed all culinary aspects, from menu planning to ingredient sourcing, ensuring the highest quality and satisfaction.
- Successfully executed catering events, ranging from intimate gatherings to large-scale functions, showcasing impeccable attention to detail and exceeding customer expectations.
- Directed and managed the operations of a prestigious fly fishing lodge in the pristine wilderness of Alaska, overseeing every aspect of guest relations, lodging, and culinary services.
- Designed and executed memorable dining experiences that harmonized with the lodge's stunning natural surroundings, enhancing guest satisfaction.
- Nurtured enduring client relationships by consistently delivering exceptional service and culinary excellence.
- Demonstrated adaptability and creativity in designing menus to accommodate dietary restrictions and preferences, ensuring a tailored and enjoyable dining experience for all clients.
- Upheld the lodge's reputation for excellence in guest experience, drawing visitors from around the world to savor the authentic Alaskan adventure and gourmet cuisine.

EDUCATION

FIDM, LOS ANGELES, TEXTILE DESIGN

2005-2007

REFERENCES

ALEX ABAD

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